Fund Manager's Report

PAC Asset Management

MUTUAL FUNDS OF FIXED INCOME OF WEALTH MANAGEMENT

A PARALLY I CARD CARDINAL COMPANY

Nigeria | Mutual Funds | September 2019

BALANCED | MONEY MARKET | FIXED INCOME

Monthly Commentary & Outlook

EQUITIES MARKET

The equities market closed the month of September 2019 in the positive territory as market halts negative sentiment witnessed in the last three months. The NSE ASI inched up by +0.38% as against -0.69% loss recorded in the month of August 2019. Furthermore, the NSEASI ended Q3 2019 in the negative territory with -7.80% loss as against -3.46% loss in Q2 2019 and -1.24% loss in Q1 2019. YTD, the NSEASI has shed -12.09%.

FIXED INCOME MARKET

The Treasury Bills Market closed Q3 on a bullish note largely buoyed by increased system liquidity from FAAC injection. Although there were OMO Auctions but rates still went further down. Some foreign investors have decided to play in the Fixed Income Market. A few Investors have also decided to hold funds in hard currencies while they enjoy the exchange rate benefits in the near future. Investors generally believe in the dollar as a good store of value.

INFLATION

The inflation rate increased to 11.24% for the period ended September 2019. The prices of goods and services, especially consumables are still on the rise. Although there is a slight improvement in the Agricultural sector but the distribution channel for their produce is neither efficient nor effective.

The spike in inflation arrives after the President Muhammadu Buhari-led administration ordered the closure of the country's land borders, while placing a ban on the movement of goods in and out of the country.

The shutdown of Nigeria's land borders to tackle rampant food smuggling and encourage an agricultural revival in Africa's top oil producer is having an unintended side effect: higher inflation. A spike in food prices saw the annual consumer-inflation rate rise to 11.2% in September, after falling to a 3 and a half-year low in the preceding month. Food-price growth accelerated for the first time in four months, rising 1.3% from August. Weak processing, storage and distribution infrastructure remains the bane of the agriculture sector in Nigeria.

OIL PRICE:

The price of Brent, against which Nigeria's crude oil is priced, continued its fall and close the month of September at \$56.39 per barrel.

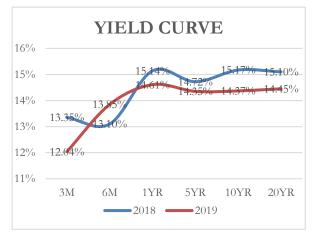
Also, crude oil in the OPEC basket dropped in price on, shedding \$1.42 to close at \$61.09. Crude oil prices had varied sharply, as Brent dropped in price, while the commodity in the OPEC basket appreciated marginally.

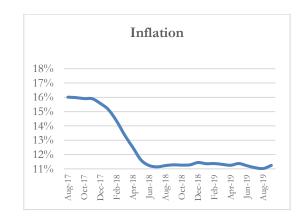
Brent crude oil prices showed a downward movement as the market continues to contemplate abundant oil supplies and fears about the economy's direction as well as the ongoing matter of trade negotiations between the United States and China.

PAC Asset Management Limited 8A, Elsie Femi-Pearse Street Victoria Island, Lagos T: +234 1 271 8632 E: info@pacassetmanagement.com

| Prices/Yield: 30-Sep-19 | | |
|---------------------------|-------------------|--|
| - PACAM Balanced Fund | N 1.30 | |
| - PACAM Fixed Income Fund | ₩12.01 | |
| - PACAM Money Market Fund | 11.61% | |
| -PACAM Equity Fund | N 1.00 | |
| - PACAM Eurobond Fund | \$ 101.7 | |





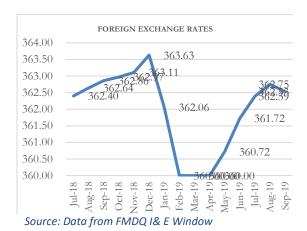


FOREIGN EXCHANGE

The dip in the prices of crude oil, the major source of revenue in Nigeria, has led to a marginal increase in the FX rate especially the USD. The current rate is N362.39/US\$. Although there are decisions that would be taken by OPEC in the coming week which we anticipate will favour the Nigerian economy. Nevertheless, it is expected that Nigeria continues to diversify her economy to reduce the extent of reliance on crude oil.

Now OPEC's oil firms are set to increase competition in the oil trade by expanding and opening trading offices around the world and looking

to significantly boost their oil trading businesses and volumes. Essentially, this would increase volume and might force the price to nosedive.



| PACAM BALANCED | FUND (PBF) - FUND MANA | GER'S REPORT | | 30-Sep-19 |
|-------------------------|-----------------------------------|----------------------------------|---------------|------------|
| FUND INFORMATI | ON | FUND RETURNS | | |
| Fund type | Open-ended | | Aug-19 | Sep-19 |
| Category | Balanced Fund | Month-on-Month | -0.50% | 1.94% |
| Risk profile | Moderate | Year-to-date (Annualised) | 1.84% | 4.25% |
| Launch date | 15-May-15 | Inception-to-date | 39.10% | 41.65% |
| Fund Manager | PAC Asset Management Limited | ASSET ALLOCATION (% OF TOTAL ASS | SETS) | |
| Trustees | FBN Trustees Limited | | | |
| Custodian | UBA Global Investor Services | | Bonds | |
| Auditors | BDO Professional Services | Bonds | | |
| Management Fee | 1% of NAV | 29% | Cash | |
| Dividend Frequency | Annual | Treasury | | |
| Dealing Days | Monday - Friday | Bills/Commercial | Equities | |
| NAV per unit (NGN) | NGN 1.30 | Papers 49% | | |
| INVESTM | ENT OBJECTIVES | 1% | Fixed Placeme | nt |
| The primary objective | of PACAM Balanced Fund is to | Fixed Equities | | |
| achieve long-term capi | tal appreciation, capital | Placement 21% | Treasury | |
| preservation as well a | s providing a stable stream of | 0% | Bills/Commerc | ial Papers |
| income to investors by | investing the Fund's assets | ASSET QUALITY (% TOTAL ASSETS) | Aug-19 | Sep-19 |
| across a mix of investr | nent-grade fixed income | Bonds | 29.19 | 28.47 |
| instruments, Money M | Market Instruments & Real | Cash | 1.93 | 1.23 |
| Estate Assets and hig | gh quality listed equities on the | Equities | 21.78 | 21.04 |
| INVESTMENT COM | IMITTEE | Fixed Placement | - | - |
| | × . | | | |

| . Amedu buraiman | Trustee's Kepresentative | |
|------------------|--------------------------|--|
| D '11 T | M 1 | market. Nevertheless, the Fund Manager |
| . Bamidele Ige | Member | gothers information that would support the |

under review. Foreign Investors are still not showing significant interests in this Mr. A r is following the trend closely while he gathers information that would support the next strategic move. COMMENTARY

Treasury Bills/Commercial Papers

The equities market saw some recovery with a 0.38% increase in ASI in the month

PERFORMANCE REVIEW

Mr. Chris Oshiafi

Mr. Sina Alimi

Mr.

Mr. Sam Onukwue

Chairman

Member

Independent Member

47.10

49.25

PACAM MONEY MARKET FUND(MMF) - FUND MANAGER'S REPORT FUND INFORMATION Fund type Open-ended Category Money Market Fund Risk profile Low Launch date 27-Jul-16 Fund Manager PAC Asset Management Limited GTL Trustees Limited Trustees Custodian **UBA Global Investor Services** Auditors **BDO Professional Services** Management Fee 1% of NAV Dividend Frequency Quarterly Dealing Days Monday - Friday

INVESTMENT OBJECTIVE

NGN 10.00

The Fund seeks to ensure steady stream of income and capital preservation for investors with modest risk appetite who value liquidity and security of assets.

The Fund will invest in low risk short term Money Market securities such as Government securities, Bank Placement, Commercial Papers, and others which include Promissory notes.

INVESTMENT COMMITTEE

| Mr. Chris Oshiafi | Chairman |
|-------------------|--------------------------|
| Mr. Sam Onukwue | Independent Member |
| Mr. Sina Alimi | Member |
| Mr. Bunkaya Gana | Trustee's Representative |
| Mr. Bamidele Ige | Member |
| | |

FUND RETURNS Aug-19 Sep-19 Annualised Yield 12.04% 11.61%

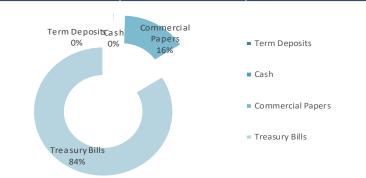
30-Sep-19

30-Sep-19

20.01%

18.79%

ASSET ALLOCATION (% OF TOTAL ASSETS)



| ASSET QUALITY (% TOTAL ASSETS) | Aug-19 | Sep-19 |
|--------------------------------|--------|--------|
| Term Deposits | - | - |
| Cash | 0.51 | 0.45 |
| Commercial Papers | 11.24 | 15.48 |
| Treasury Bills | 88.25 | 84.07 |

HISTORIC PRICES & YIELDS

Inception-to-date



COMMENTARY

NAV per unit (NGN)

| PACAM FIXED INCOME FUND | | |
|-------------------------|------------------------------|--|
| FUND INFORMATION | | |
| Fund type | Open-ended | |
| Category | Fixed Income Fund | |
| Risk profile | Moderate | |
| Launch date | 27-Jul-16 | |
| Fund Manager | PAC Asset Management Limited | |
| Trustees | GTL Trustees Limited | |
| Custodian | UBA Global Investor Services | |
| Auditors | BDO Professional Services | |
| Management Fee | 1% of NAV | |
| Dividend Frequency | Annual | |
| Dealing Days | Monday - Friday | |
| NAV per unit (NGN) | NGN 12.01 | |

INVESTMENT OBJECTIVES

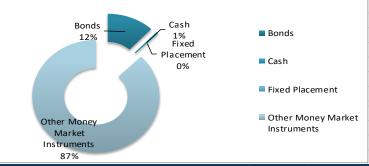
The objective of the Fund is to generate a steady return on capital and assured liquidity for all classes of investors. The Fund's investments will mostly be in long tenured debt instruments of the FGN, States and highly rated corporate institutions. The Fund may also invest its assets in money market securities such as Treasury Bills, Commercial papers, Bankers Acceptances and Certificate of Deposits with rated banks in Nigeria.

INVESTMENT COMMITTEE

| Mr. Chris Oshiafi | Chairman |
|-------------------|--------------------------|
| Mr. Sam Onukwue | Independent Member |
| Mr. Sina Alimi | Member |
| Mr. Bunkaya Gana | Trustee's Representative |
| Mr. Bamidele Ige | Member |
| | |

FUND RETURNS Aug-19 Sep-19 Month-on-Month 0.24% 1.03% Year-to-date (Annualised) 21.12% 20.38%

ASSET ALLOCATION (% OF TOTAL ASSETS)



| ASSET QUALITY (% TOTAL ASSETS) | Aug-19 | Sep-19 |
|--------------------------------|--------|--------|
| Bonds | 12.12 | 11.98 |
| Cash | 0.81 | 0.60 |
| Fixed Placement | - | - |
| Other Money Market Instruments | 87.06 | 87.42 |

PERFORMANCE REVIEW

The Federal Goverenment of Nigeria released a couple of OMO in the month under review in order to mop-up liquidity. This further drove down the yields. However, there are Commercial Papers issued by a couple of organisations. The bond yields are slowing down as well. Nevertheless, the Fund Manager will ensure that the Clients' interests are protected and they get real value for money.

COMMENTARY

PACAM EQUITY FUND (PEF) - FUND MANAGER'S REPORT FUND INFORMATION Fund type Open-ended Category Equity Fund Month-on-Month Risk profile High Year-to-date (Annualised) Launch date 20-May-19 Inception-to-date PAC Asset Management Limited ASSET ALLOCATION (% OF TOTAL ASSETS) Fund Manager Trustees FCMB Trustees Limited Custodian **UBA** Global Investor Services Auditors **BDO Professional Services** Management Fee 1% of NAV Dividend Frequency Annual Dealing Days Monday - Friday NAV per unit (NGN) NGN 1.00

INVESTMENT OBJECTIVES

The primary objective of PACAM Equity Fund is to achieve long-term capital appreciation by investing in high quality listed equities on the NSE.

Chairman

Member

Member

Mr. Amedu Buraimah Trustee's Representative

Independent Member

Cash Equitie: Equities 34% Fixed Placement ■ Treasury Treasurv Bills/Commerci Bills/Commercial Papers al Papers 66%

30-Sep-19

Sep-19

2.90%

3.76%

3.76%

30-Sep-19

Aug-19

-1.24%

-3.83%

-3.83%

| ASSET QUALITY (% TOTAL ASSETS) | Aug-19 | Sep-19 |
|----------------------------------|--------|--------|
| Bonds | - | - |
| Cash | 0.10 | 0.02 |
| Equities | 32.59 | 33.83 |
| Fixed Placement | - | - |
| Treasury Bills/Commercial Papers | 67.31 | 66.15 |

PERFORMANCE REVIEW

FUND RETURNS

The equities market saw some recovery with a 0.38% increase in ASI in the month under review. Foreign Investors are still not showing significant interests in this market. Nevertheless, the Fund Manager is following the trend closely while he gathers information that would support the next strategic move.

COMMENTARY

Mr. Bamidele Ige

Mr. Chris Oshiafi

Mr. Sam Onukwue

Mr. Sina Alimi

INVESTMENT COMMITTEE

| PACAM EUROBOND FUND | | |
|---------------------|------------------------------|----------|
| FUND INFORMATION | | |
| Fund type | Open-ended | |
| Category | Euro Bond Fund | |
| Risk profile | Moderate | |
| Launch date | 20-May-19 | |
| Fund Manager | PAC Asset Management Limited | |
| Trustees | FCMB Trustees Limited | |
| Custodian | UBA Global Investor Services | |
| Auditors | BDO Professional Services | |
| Management Fee | 1% of NAV | |
| Dividend Frequency | Annual | |
| Dealing Days | Monday - Friday | |
| NAV per unit (USD) | | \$ 101.7 |

INVESTMENT OBJECTIVES

The objective of the Fund is to generate a steady return on capital and assured liquidity for all classes of investors. The Fund's investments will mostly be in long tenured debt instruments of the FGN, States and highly rated corporate institutions. The Fund may also invest its assets in money market securities such as Treasury Bills, Commercial papers, Bankers Acceptances and Certificate of Deposits with rated banks in Nigeria.

INVESTMENT COMMITTEE

| Mr. Chris Oshiafi | Chairman |
|---------------------|--------------------------|
| Mr. Sam Onukwue | Independent Member |
| Mr. Sina Alimi | Member |
| Mr. Samuel Adesanmi | Trustee's Representative |
| Mr. Bamidele Ige | Member |
| | |

| FUND RETURNS | | |
|--------------------------------|---------|--------|
| | Aug-19 | Sep-19 |
| Month-on-Month | -0.49% | -2.08% |
| Year-to-date (Annualised) | 3.85% | 1.70% |
| Inception-to-date | 3.85% | 1.70% |
| ASSET ALLOCATION (% OF TOTAL A | ASSETS) | |

Cash 6% Bonds Cash Bonds

| ASSET QUALITY (% TOTAL ASSETS) | Aug-19 | Sep-19 |
|--------------------------------|--------|--------|
| Bonds | 94.01 | 94.35 |
| Cash | 5.99 | 5.65 |
| Fixed Placement | - | - |
| Other Money Market Instruments | - | - |
| | | |

PERFORMANCE REVIEW

The PACAM Eurobond Fund was launched in mAY 2019. The funds raised have been invested in both Sovereign and Corporate Bonds. The performance of the Fund is quite comendable since inception. The Fund Manager will not relent in looking out for opportunities that woul enhance the prformance of the Fund.

COMMENTARY

To invest, kindly make payment to the bank accounts detailed below:

| | PACAM Money Market Fund | PACAM Fixed Income Fund | PACAM Balanced Fund | PACAM Equity Fund | PACAM Eurobond Fund |
|-----------------|--|--|--|---|---|
| Bank | UBA PLC | UBA PLC | UBA PLC | UBA PLC | UBA PLC |
| Account Name | UBA PLC Nominee - Main Street Bank Trustees & Asset Mgt. PACAM Money Market Fund | UBA PLC Nominee - Main Street Bank Trustees & Asset Mgt. PACAM Fixed Income Fund | UBA PLC Nominee - Main Street Bank Trustees & Asset Mgt. PACAM Balanced Fund | UBA NOM-FCMB Trustees/PACAM Equity Fund | UBA NOM-FCMB Trustees/PACAM Eurobond Fund |
| Account No. | 1019535675 | 1019535682 | 1019045402 | 1021941770 | 1021941866 |